

EXHIBIT D

Resumes of Key Personnel

Leo J. Giardina
28 Greenwich Ave
Melville, NY 11747

I have over ten years experience in the telecommunications industry. Experience in the field includes; Centrex Systems, Frame Relay, ATM, ISDN, MPLS and Private line service. I have spent the last four years in the telecommunications-auditing field and am aided greatly by my formidable past experience in the industry.

Experience

2001 to Present President and Founder, GlobalTel Communications Inc.

- Manage day to day operations
- Coordinate pre and post sales operations
- Responsible for management of personal

1998 to 2001 Channel Sales Manager, CBS Whitcom

- Responsible for creating the alternative sales channel
- Managed Alternative Sales Channel
- Coordinated installation and turn up of all new services
- Verizon sales in excess of \$250,000 per month

Education

State University of New York at Farmingdale

Verizon Sales and product training

References: Furnished upon request

Mark E. Petersen

25 Hardwick Drive
South Huntington, NY 11746
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Objective

To secure a challenging executive position with a progressive firm that offers long term growth, while offering my experience in sales, marketing and team leadership.

Professional Profile

Results-oriented, highly accomplished executive with 5+ years of successful management experience with profit and loss responsibilities in operations, marketing, sales, and business development for startup, turnaround, and high-growth companies. Exceptional track record of developing comprehensive plans to engage company in new lines of business, build strategic alliances, and spearhead market development and business expansion activities. Create recruiting and training plans, best practices and customer management standards, and growth matrix processes that convert client and operating needs into dollars. Demonstrate ability to make effective bottom-line decisions by combining innovative leadership with common sense solutions.

Professional Experience GlobalTel Communications, Inc. 10/00-Present

Vice President

- Assisted President with long and short-term projects
- Developed company's sales and marketing function designed and implemented corporate marketing plan.
- Identify potential clients with telecommunication needs through our indirect sales team. Created proposals for enterprise solutions to increase efficiency & enhance profitability.
- Responsible for increasing sales 30%
- Implemented new processes, renegotiated supply and service contracts, and restructured organization resulting in (20%) in savings, in operating expenses.

Net2000 Corporation 11/99-10/00

Branch Sales Manager

- Managed day-to-day operations of Long Island branch. Operations entailed; coaching, mentoring, strategic planning, provisioning and I-4 management.
- Assisted regional Vice President with long and short-term projects
- #1 branch in sales YTD.
- Recruited, hired and motivated award winning sales team professionals.
- Responsible for increasing sales and reducing costs.

Net2000 Corporation 07/98-11/99

Senior Account Manager

- Increased sales utilizing alliance partners, telemarketing and cold calling
- Maintained 125% of monthly quota.
- Sold a wide Variety of integrated "on-net" products.

Mark E. Petersen

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AT&T Local Service 02/98-07/98

Senior Account Executive

- Sold facility based local service to medium and large sized business.
- Managed order and implimation process from beginning to end.
- Initiated relationships for long distance and date teams.

CBS Whitcom Technologies Corp. 09/96-02/98

Senior Account Executive

- Maintained a 30k monthly quota.
- Secured customer accounts through networking, business analysis and demonstration of products & services.
- Developed and maintained key accounts such as Armani Exchange, Vastnet, Cascade Linen Supply, Paraco Gas and Carat MBS.
- Proficient in voice, data and limited CPE.
- Knowledge in all aspects of the local loop.
- Sales, Marketing, Customer Service and operations extended from Long Island, all five boros up and through Westchester County.

Skills

- Product Development
- New Business Development
- Corporate Culture / Change
- Budgeting / Cost Control
- Marketing / Market Expansion
- Contract Negotiations
- Due Diligence
- Organizational Development & Administration
- IT Solutions Delivery

Education

- AT&T certified (Local Services)
- AT&T certified (Date Services)
- Bell Atlantic certified
- State University of New York at Farmingdale
A.S. Business Management
- President and Co-founder of Economics club at SUNY Farmingdale
- Financed 100% of education through full time employment

JAMES DAVID HAAS

277 Crombie Street Huntington, NY 11746: JDHB4U@aol.com

SUMMARY:

- ◆ Self motivated sales professional with over a five -year record of high achievement within a sales organizations.
- ◆ Proven track record of successfully exceeding sales targets on a monthly / quarterly / yearly basis.
- ◆ Experience in managing successful sales teams and alternate channel partners.
- ◆ Highly regarded to possess exceptional interpersonal skills and working well with everyone.

EXPERIENCE:

April 01 –Present

INFOHIGHWAY COMMUNICATIONS, Melville NY

Manager, Alternate Sales Channel

- ◆ Recruited by InfoHighway to help develop their indirect sales program in the Verizon footprint, selling telecom products including; Voice, Internet and Data through a network of Marketing Partners to small, mid-size business and Fortune 500 companies. Consistently exceed monthly sales goals.
- ◆ Recruit new partners and negotiate mutually equitable agency contracts.
- ◆ Conduct agent telephony and data training to increase sales staff proficiency.
- ◆ Accompany agent sales staff on prospect calls to determine customer solutions and to insure InfoHighway product support. Liaison between agent, customer and InfoHighway staff to insure seamless and timely circuit installation.
- ◆ Generate proposals based on the end users current carrier bills to show cost analysis.
- ◆ Build significant relationships with many of the highest revenue generating agents in the telecom sector.

Oct 99 – April 01

NORTHAMERICAN TELECOM, Westbury, New York / Miami, Florida

Major Account Manager (Florida Division)

- ◆ Managed 100 existing clients on a monthly to quarterly basis by phone and visits and raising the company's retention rate.
- ◆ Resolved customers billing issues and troubleshoot service issues to ensure customer satisfaction and ongoing company profitability.
- ◆ Arranged and attended quarterly appointments with high-end clients securing future business.
- ◆ Up sold existing NATELCO products to the existing client base.

Team leader (New York Division)

- ◆ Facilitated teams' sales efforts, monitored regional work load, tracked and reported on team performance during monthly finance and operation meetings.
- ◆ Conducted training and offered technical support to members of my team.
- ◆ Recommended closing techniques to increase monthly sales and company revenue stream.

Account Executive (New York Division)

- ◆ Arranged business to business sales meetings with decision-makers of companies.
- ◆ My year ending 1999 attainment exceeded my quota by 231 % ranking second in the company and securing President Club status.

Sept 89 – Jan 00

UNITED PRESBYTERIAN HOME, Woodbury, New York

Dietary Worker- Equipment Manager

- ◆ Organized and maintained meal schedules, residential assistance, language translation in addition to providing job training of new employees.
- Utilized my interpersonal skills. Served residents and resident family members, exercised leadership, participated as a member of the work team, and negotiated with co-workers to arrive at decisions.

EDUCATION:

STATE UNIVERSITY OF NEW YORK @ OLD WESTBURY

Bachelor of Arts Degree in Spanish Language, 1998.

GPA: 3.45. Completed degree while working full time.

UNIVERSITY OF SALAMANCA, Salamanca, Spain - Fall 1997, & spring 1995.

International Study Abroad Program - Intensive work in Spanish language. Visited four countries and 15 cities while abroad.

OTHER:

Working knowledge of IBM/PC, Windows, Microsoft Excel, Microsoft Word, Power Point and Word Perfect, TBS, Saville, Salesforce.Com,

JARRETT WOLFE
16 WEST 45TH 7TH FLOOR
NEW YORK NY 10036

EXPERIENCE:
6/98 – present

SMART CHOICE COMMUNICATIONS, New York, NY
Founder

- Manage all telecommunications needs for over 200 accounts
- Responsible for all Sales
- Coordinate activities related to the post sale of the account i.e. assessing current phone service and creating corresponding proposals
- Work as the liason between the customers, sales team, equipment vendors and the service providers
- Weekly meetings with clients, vendors, and architects to ensure smooth transitions to new carriers
- Grew company from Zero Revenue within one year over \$1,000,000 in revenue

10/95 - 6/98

Net2000, 11 Penn Plaza NY , NY

- Opened up NY office
- Managed the day-to-day operations of the office
- Oversaw all employees
- Responsible for supervising, training, and hiring of new employees
- Organized and maintained confidential files
- Responsible for preparing and proofreading company letters, spreadsheets and charts

EDUCATION:

Baruch College
New York, NY
Bachelor of Arts, Political Science December 1993

XO COMMUNICATIONS AGENT TRAINING
New York, New York
November 2000

NET 2000 AGENT TRAINING
Parsippany, New Jersey
August 2000

BELL ATLANTIC AGENT TRAINING
Brooklyn, NY
May 2000

REFERENCES: Furnished upon request

Jarrett Wolfe
Phone 212-660-7303
Fax 212-660-7333

Smart Choice Communications
16 West 45th Street
New York, NY 10036
www.smartchoiceus.com

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No virus found in this outgoing message.
Checked by AVG Free Edition.
Version: 7.1.394 / Virus Database: 268.10.4/399 - Release Date: 7/25/2006

Basil Alexander Stepanov

HIGHLIGHTS OF QUALIFICATIONS

- Ability to consult with clients to design modern IT networks.
- Excellent skills in communication technology.
- Purchasing, implementation, and maintenance of voice and data networks.
- Good working knowledge of modern IT solutions.
- Design and implementation of network security systems.

Experience

Director of IT Services

SCC

August 2005-Present

- Build national and regional data T1 network for business clients.
- Build national VOIP and digital voice network, migrate existing POTS and PRI clients to new enhanced PRI and POTS line service.
- Develop and test new end user devices such as channel banks and SIP based phones for integration with network.
- Work on potential growth and marketing of new voice and data product.
- Develop custom Class 5 features for individual clients.

Network Analyst

SCC

September 2003-August 2005

- Consult with clients to design voice and data services and hardware.
- Purchase voice and data services from vendors.
- Lead teams of technicians and engineers to cable office spaces, install and program phone systems, , install voice lines, T1's, and PRI's, program routers, setup and maintains LAN networks and servers.
- Help build and maintain network relationships between clients, vendors, and third party companies to help develop business relationships.

Intern

Office of Senator Byron Sher

December 2002-June 2003

- Work with staff to help maintain contact between senator and constituents.
- Respond to constituents and other state senators regarding bills and proposals.
- Represent Senator at political and social functions.

Teachers Assistant

Economics 10A-Financial Accounting

University California, Santa Cruz

September 2002-January 2003

- Plan and lead bi-weekly sections to supplement professors' lectures.
- Assign projects, grade midterms and finals, and report grades.

EDUCATION

B.A., Economics - UNIVERSITY OF CALIFORNIA, SANTA CRUZ, 2003

Related coursework: Financial accounting, network development, and econometrics.